

November 15, 2021

## Greetings!

As we approach the seasons of "thanks" and "giving," we want to take this opportunity to reach out to the many patrons, friends and supporters of The Point to thank you for the gift of your engagement with this very special estate. We, as guests for over twenty years and now the "new" owners for five years, could not be prouder of this unique resort. Like you, we love every aspect of this property.

Since March 2020, The Point team has stretched themselves "above and beyond" to maintain our rich traditions and continue to offer a truly unparalleled guest experience. Feedback and reviews from guests, both before and during COVID-19, assure us we are creating magic and delivering remarkable experiences. Long-time and newer guests are building fond memories and attachments to this retreat that our family has also enjoyed over the years. While some experiences may have been adjusted slightly to ensure everyone's safety and peace of mind, we are so thrilled to witness our own careful transition out of "pandemic mode" and a thoughtful return to many time-honored traditions.

As owners, our intent remains steadfast - to provide The Point a solid, stable and steady platform from which it can continue to flourish and become more outstanding than ever before. We will always feel a deep sense of stewardship and commitment to honor and nurture The Point's timeless heritage as an iconic and historic Adirondack Great Camp. We will continue to thoughtfully enhance The Point's already exemplary offerings and build on its rich traditions in order to offer a unique and treasured guest experience.

Your reviews and comments regarding recent enhancements including the winterization of the Boathouse guest room, refreshed furnishings and fabrics, renovated bathrooms, new private stone terraces and wood decks, fine art acquisitions, an expanded Pub, and more have been so heartwarming. Next on the fantasy project list is an extensive kitchen renovation designed to support the highest level of culinary creations and ensure the same warmth and engagement for guests spending time in the kitchen (for whom there will be some nice surprises!). This endeavor will begin in the New Year and we will extend our annual Spring closure period to accommodate this exciting project. We cannot wait for you to see and enjoy the end result!

Our family and the entire staff at The Point are energized by what lies ahead. We sincerely appreciate and thank you for your patronage and participation with us over the years and we look forward to welcoming you as soon as you can join us.

With warmest regards and all best wishes for this Thanksgiving and Holiday season,

Pierre and Laurie Lapeyre

Messe and Sourie