



## Fact Sheet

### About

The Point is an intimate, inclusive, lakefront private Adirondack estate on the edge of shining mountains and Upper Saranac Lake in Upstate New York. A Great Camp of the Great North Woods built (from 1930-1933) for William Avery Rockefeller II nearly a century ago as his family's private residence. Guests of 21 years of age and above are welcome.

Today, The Point is a place like no other, a magnificent log retreat full of priceless art and fine antiques, where guests gather as the high society of the Gilded Age once did at vibrant house parties deep in the forest. Guests of The Point have access to all areas of the secluded, 75-acre property where the days unfold at leisure and staff anticipates their every need. "Each meal is an event, each day an adventure, each night a celebration". It is simply splendid, authentic, timeless.

*\*The Point promotes a digital "unplugged" disconnect and has Wi-Fi only in the front office. Cellular service is limited throughout the Adirondacks. Also, there are no televisions in rooms, but a large screen TV is in The Pub. We do, however, provide the New York Times and Wall Street Journal for those guests determined to stay in touch with the outside world.*

### Location

The Point is located in Saranac Lake, NY, nestled in the Adirondacks and situated on a peninsula stretching into Upper Saranac Lake

### Affiliation & Awards

The Point is a member of Relais & Châteaux, the prestigious Paris-based hotel association - one of 560 properties in 60 countries of which 89 members are in North America. The Point was designated the first Relais & Châteaux property in North America (1983), celebrating 35 years as of 2018.

The Point has been the proud recipient of many of the hospitality industry's highest awards and is one of the few properties in the world to consistently receive the *Forbes* Five-Star designation for: *"flawless service and the finest of amenities. Staff is intuitive, engaging and passionate and eagerly delivers service above and beyond guests' expectations."*

*Forbes Travel Guide* Five Star Rating – 2019, 2018, 2017, 2016, 2015, etc. (20 consecutive years). The Point is the only *Forbes* Five-Star property in the state outside of New York City.

*Elite Traveler* - "100 Top Hotels in the World" - 2019, 2018, 2017  
*Elite Traveler* - "Top 100 Suites" - 2019, 2018, 2017

*Condé Nast Traveler* - 2018 Gold List, 2017 Gold List  
*Condé Nast Traveler's* 2016 Readers' Choice Awards - Ranked #3 in "Top Resorts in New York & Mid-Atlantic."



*Condé Nast Traveler's* 2014 Readers' Choice Awards - Ranked #35 in "Top 100 Hotels & Resort in the World", #10 in "Top 25 Resorts in the U.S."

*Trip Advisor* - 5.0 Excellent

### **History - Great Camp Era**

The Adirondack Great Camps are grand, historic, romantic log mansions built by *Gilded Age* magnates along the rugged lakeshores of upstate New York. It was a time when cities were growing and nature seemed too far away. The foremost families of the era -- Vanderbilts, Astors, Guggenheims, Roosevelts and Rockefellers-- needed an escape from crowded urban environments and found they yearned for wooded retreats of great, yet rustic comfort.

Using native timber, Adirondack granite hauled by dray horses from the fields, stripped twigs and round stones pulled from rushing rivers, they created pastoral estates of astounding beauty and charm, places where nature could be encountered in its ideal form. These Great Camps embodied the romantic, 19<sup>th</sup>-century notion of "roughing it" in the highest of luxury- a dream that continues to this day to harken the sophisticated and adventurous to the Adirondacks. Some Great Camps were lavish, others simple - but none expressed better the collage of mountain charm than William Avery Rockefeller's II creation – "The Point." It was originally known as Camp Wonundra, the last camp to be built during the Great Depression.

### **Architect**

William G. Distin (1884 - 1970)

### **Lodging**

Eleven distinctive guestrooms are spread among four original log buildings. Each has a broad lake view, many have huge, custom-made beds, all have a sumptuous private bath, some with the camp's original chrome fixtures. Rich fabrics, fine antiques, 19<sup>th</sup>-century oil paintings and elegant, rustic furnishings complete each sitting area. A grand woodburning stone fireplace make each guestroom a residential retreat of comfort and peace. Smooth walls of native pine, spruce and fir are hand-waxed to a glowing, honeyed hue. A book, a crackling fire, a glass of wine, the glimmering lake and dark green woods beyond the leaded windows: all contribute to a feeling of deep and lasting well-being. Kiehl's sundry items provided in bathrooms.

### **Pet Friendly**

The Point welcomes well-behaved pets. Four-legged guests are allowed in all areas with the exception of the kitchen. There is no additional charge for your best friend.

### **The Boathouse**

The Boathouse is the most requested and spacious (1,200 sq. ft.) accommodation, usually the first to be reserved. A free-standing structure, airy with an open floor plan above boats and lake, where a lofty, beamed ceiling vaults over a storybook canopied bed in the center of the room. An immense fireplace of native stone anchors the



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open space at one end; panoramic views over Upper Saranac Lake to the mountains beyond fill the wide windows. The Boathouse offers a fully-stocked bar, a table for two, a sitting area with wingback chairs, an ottoman, an alcove with a chaise offers a quiet spot for a repose, a single sitting area with ottoman by the window and a large dressing area alcove. Outside on the wrap-around deck, two twin beds at either end are suspended from the ceiling; their gentle sway mimics the feel of a canoe on calm waters...ideal for afternoon naps. In the spectacular wood-paneled bathroom, a soaking bathtub for two and a rock-walled shower exemplify camping out, Great Camp-style. This accommodation has been recently winterized with heated floors for year-round use. Boating activity is curtailed before 10 am or after 6 pm.

### Main Lodge

Entrance to the Main Lodge is through Reindeer Hall. Guests are warmly greeted upon arrival with a glass of champagne. The Main Lodge houses The Great Hall, an open bar, terrace and chef's kitchen in addition to the Rockefellers' private rooms.

**Mohawk:** A private corridor off the Great Hall leads to The Rockefellers' former master bedroom, a favorite among guests. A king-size bed faces a woodburning, fieldstone fireplace and a beamed wood ceiling overhead. Mohawk has a deep sofa by the wide windows, a writing desk, two armchairs that flank the fireplace and a walk-in closet. A sitting area and table for two are by the window. An outside door opens to a semi-private, outdoor sitting and dining patio. A nearby path leads to the lake. The bathroom is glamorous in its vintage black, white and chrome with a claw foot tub and separate waterfall shower. (750 sq. ft.)

**Morningside:** Located at the end of the south wing, the sunrise illuminates the warm wood paneled walls and floods the room with champagne light. A beamed ceiling arches over the custom wood carved king-or-twin beds (guest preference). Deep armchairs and an ottoman sit before the robust stone fireplace. Windows line the walls, looking to the lake or down the wooded hill to The Boathouse. The bathroom has a claw foot tub and a walk-in double rain shower. Sunlit and airy, it is like a sumptuous cottage in the woods. (750 sq. ft.)

**Algonquin:** Originally William Rockefeller's study, it is set along a private corridor leading from the Great Hall. It is a warm, handsome room with paneled, butterscotch walls lined with old books from floor-to-ceiling. Rockefeller's specially commissioned map of Upper Saranac Lake hangs above the stone fireplace revealing curves and secrets of the lake. Algonquin's queen bed is flanked by brass and glass reading lamps. An elegant desk below a bank of leaded windows is stocked with letterhead and pens. A private door leads outside down a wooded slope to the lake. In the bathroom, a claw foot tub to the right and a large shower with seat to the left runs pure



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mountain water. (600 sq. ft.)

**Iroquois:** A quiet, private and comfortable room in the same building as the Great Hall. A fabric tufted four-poster king bed faces a field stone fireplace, the giant stones hefted from local fields a century ago. Wing chairs and a reading light flank the fire, enticing hard covered books line the shelves. Leaded windows open eastward to the lake and just outside the Dutch door, a path winds down toward The Boathouse cove. The white-tiled bathroom has a walk-in, waterfall shower and a vintage closet. (600 sq. ft.)

### Eagle's Nest

This structure, originally the stables, houses three accommodations (1 suite and 2 guest rooms) plus The Pub. It is adjacent to The Main Lodge and located next to the Guest House.

**Sentinel:** A handsome one-bedroom suite on the upper floor has views in every direction. A custom-made king bed with silver birch tree trunk posts seems to grow from the floor; a stone fireplace fills the room with warmth and dancing light. In the adjacent sitting room, chairs, reading lamps and a sofa are gathered in front of a second stone fireplace. A door leads out to a wide, private deck, furnished with Adirondack chaise lounges. A large dressing room leads to a black and white bathroom with double vanities and a deep soaking tub, a separate waterfall shower and ceiling-high mirrors. (825 sq. ft.)

**Lookout:** High in the trees, this private, romantic retreat overlooks the lake. A raised, king bed gazes out through French windows to a sunny, private deck, the slim pillars of the pines, the pale sky. Two armchairs near the stone fireplace and sofa faces the outdoors. One rounded door leads to a walk-in closet, another to a spacious bathroom with a fireplace and double marble sinks and steam shower for two. As befits a tree-top house, Lookout is paneled all in painted wood and bejeweled with forest colors: deep greens, berry red, gold. (620 sq. ft.)

**Trappers:** Tucked into its own private entrance, Trappers feels like a cabin in the woods - a rustic, delightfully comfortable room. Rough cut pine lines the walls, a fireplace of river stone stands opposite the sofa and pair of armchairs. Birch trees are anchored on either side of the king size bed and animal skins and oriental carpets warm the hardwood floors. From the wide bank of mullioned windows, all that one can see are woods and water. Trappers has a spacious dressing room with vanity, a honey pine wood paneled bathroom with a double shower and a marble vanity with double sinks. (800 sq. ft.)

### Guest House

The third separate structure on property, but easy walking distance to the Main Lodge and The Pub, this residence is where the Rockefellers hosted visiting friends and associates.

**Weatherwatch:** Sumptuous and vast, Weatherwatch is one of The Point's most luxurious bedrooms, the former living room of the Guest



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House. A gigantic, chiseled-stone fireplace faces a wall of windows framing the glittering lake. A beamed wooded cathedral ceiling soars over the curtained king bed. Weatherwatch is replete with a sense of peace and quiet. A double chaise, a pair of cushioned armchairs with ottomans and a handmade twig coffee table forms a large sitting area between windows and the fireplace. The renovated bathroom boasts a black and white mosaic tile floor, a rain shower, claw foot tub across from a double black marble vanity with chrome fixtures. A walk-in closet and a generous, private stone patio complete the aura of splendor and spaciousness. (850 sq. ft.)

**Evensong:** Evensong was Mrs. Rockefeller's favorite. It is a lovely, beckoning room, filled with sunlight in the daytime and aglow with lamps and firelight at night. A fieldstone fireplace stands in the middle of a large, windowed alcove, facing a king bed. Oil paintings hang on the mellow, hand-waxed walls. A dressing table has a classic curved stool, an elegant mirror and flattering lighting, perfect for dressing up for evening. Evensong's bath is new, with black and white tile, a double shower, claw foot tub and two individual vanities with the original medicine cabinets and chrome fixtures. (625 sq. ft.)

**Saranac:** A cozy, magical room is a Great Camp classic, paneled all in fir. A wide alcove across from the bed is entirely taken up by a beautiful, chiseled stone fireplace with a wide ledge. Two large armchairs share a foot rest in front of the fire; a wood ceiling vaults above the king bed. Glass doors lead to a private stone patio facing the forest and lake. The spacious, black and white bathroom has a deep tub, a shower, a white marble double vanity and windows that face out towards the croquet lawn. (500 sq. ft.)

### **Executive Chef Loic Leperlier**

Chef Loic Leperlier has been Executive Chef at The Point since 2013. His professional history has seen him through top Michelin star restaurants and Five-Star resorts in Europe and French Polynesia, including the 3-Michelin star restaurant Lucas Carton in Paris, the Five-Star Dromoland Castle Hotel in Ireland and the Four Seasons Resort Bora Bora. In the United States, he has worked at other Relais & Châteaux properties, including the Inn at Dos Brisas in Texas and Hotel Fouchère in Pennsylvania.

### **Dining**

As at any "house party", guests at The Point usually dine together, most often in the Great Hall - although snow barbecues at the lean-to, luncheons on the terrace, island picnics or cocktails on the ELCO, a glass enclosed electric boat, are mainstays as well. Social dining is often the aspect guests love most about their stay. If preferred, they may dine in privacy in their room, in The Pub or at another location, if possible. Many life-long friendships are forged around the dining tables in the Great Hall.

The Point is proud to offer guests truly world-class cuisine prepared



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by Executive Chef Loic Leperlier and his talented team. Each meal is an exciting occasion, planned weeks in advance and takes into account the dietary restrictions, along with likes and dislikes of each guest. The cuisine reflects the changing seasons, inspired by upstate New York's finest produce and is made from foods fresh from local farms or rarities flown in from afar. The room rings with laughter, lively conversation as course after course is complimented by a paired premium wine selection from our cellar.

**Breakfast** - Morning coffee or tea is delivered to guests in their rooms at their preferred time. Guests may choose to breakfast in bed, be served at a private breakfast table overlooking the lake, fireside on a chilly morning or meander over to the Great Hall to join other guests.

**Luncheon** - Lunch is normally served together in the Great Hall daily at 1 p.m. However, lunch can also take place wherever guests fancy. Gourmet picnics can be packed, cook-outs can be arranged; lunch anywhere on property can be organized.

**Dinner** - In the evening, guests gather at 7pm for cocktails in the Great Hall, The Pub or perhaps on the ELCO boat, an electric boat launch. The house party then moves into the Great Hall for a multiple course dinner with paired wines. Each mouth-watering course introduced by the chef is accompanied by generous amounts of fine premium wines from the private cellar. Cocktail attire is worn each evening for dinner. Black tie seven-course dinners are served on Wednesday and Saturday evenings to continue the tradition of elegant Great Camp dining.

### On-site Activities

The Point offers a wide array of year-round activities:

**Outdoors - Spring, Summer & Fall:** lake swimming, water-skiing, wakeboarding, tubing, picnicking, walking, hiking, croquet, boating (canoes, kayaks and mahogany electric inboards), fishing, tennis, badminton

**Outdoors - Winter:** cross-country skiing, snowshoeing, ice-skating, curling, ice-fishing, snow barbeques

**Indoors - Year-round:** darts, billiards, Stave Puzzles, audio/DVD/video libraries, book library, juke box, poker table, board games, big screen television and full bar in The Pub.

With advance appointments and for an additional fee;

In-room massages (60 or 90 minutes) from a certified massage therapist or a private yoga session in your guest room or outdoors in warm weather months.

### The Gallery

Close to the gate entrance, The Gallery is the first and last stop for many guests. This inviting boutique is filled with numerous sportswear, books, pottery, candles, jewelry for those inclined to take



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a piece of The Point home with them.

## Boating

We offer several different boating options; canoes, kayaks, Budsins (wooden electric boats) and outboard motor boats for their own adventure on Upper Saranac Lake.

Also, we have licensed boat drivers on-hand to captain the Ski Nautique for water skiing, wakeboarding and tubing. Additionally, captained adventures on a 33' 1933 replica Hacker-Craft, a hand-constructed mahogany speed boat as well as the ELCO (Electric Launch Company), a glass enclosed electric boat used for leisurely rides on the lake for breakfast, lunches and in summer or fall months, evening cocktail cruises.

## Nearby Activities

**Spring, Summer & Fall** - golf, antiquing, hiking, horseback riding, hunting, trout and bass fishing, scenic drives

**Winter** - downhill skiing at Whiteface Mountain (Lake Placid, NY), view Olympic training village in Lake Placid, luge, bobsled, sleigh rides.

## Tariff

2019 inclusive rates range from \$1,750 to \$3,000 per room, per night based on double occupancy with carte blanche use of sports equipment and facilities, as well as all gourmet meals, unlimited wine and spirits from open bars located throughout the estate. The Boathouse, a signature free-standing accommodation rate is \$3,700 per night.

There is a \$600 rate for a third person. Single occupancy may deduct \$250 from the nightly room rate. Staff tipping is unnecessary.

In addition to the room rate, there is a 20% amenity fee, New York State sales tax 8% and a 5% occupancy tax. **2019 rates are subject to change without notice.**

Gift certificates are available for purchase.

## Exclusive Bookings

The entire estate can be reserved for \$28,300 per night. The Point is an ideal venue for family gatherings, celebrations, intimate weddings or executive retreats. In the case of a full estate reservation, children are welcome. There is maximum occupancy of 22

## Driving

The Point can be reached from major northeastern cities. Drive times are approximate:

|                    |           |
|--------------------|-----------|
| New York City      | 6 hours   |
| Greenwich, CT      | 5 ½ hours |
| Westchester County | 5 ½ hours |
| Boston             | 5 hours   |
| Montreal           | 2 ½ hours |
| Albany, NY         | 2 ½ hours |
| Burlington, VT     | 2 hours   |



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The Point offers electric car chargers on property for guests.

## **Air Travel**

Cape Air flies direct to Saranac Lake into Adirondack Regional Airport (SLK). Three flights a day from Boston Logan International Airport (BOS). The Point can provide information for referred charter service companies for guests who are interested in flying privately. This airport has the longest runway in the park and can handle jets up to and including Boeing 757s.

Complimentary ground transfers from Adirondack Regional Airport are included in our rates. Guests will be met and driven to The Point, only 15 minutes away and returned to the airport for departure.

Another option is flying with a major carrier such as American, Delta, Jet Blue, Porter or United to Burlington, VT; or American, Boutique Air, Delta, JetBlue, One Jet, Southwest or United to Albany, NY -- then rent a car for a lovely 2 ½ hour drive to The Point.

We can easily arrange a car service from any major airport.

## **Contact**

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